

## **HEALTH QUARTERLY STATEMENT**

AS OF JUNE 30, 2004 OF THE CONDITION AND AFFAIRS OF THE

CAPE HEALTH PLAN, INC.

•	0000 ent Period) (	0000 Prior Period)	NAIC Company Code	95759	Employer's	ID Number	38-2455176
Organized under the Laws of	,	Michigan	, s	tate of Domicil	le or Port of Entry	Mic	chigan
Country of Domicile			I Inited	States of Ame	rica		
Licensed as business type:	Life, Accident & F	Health [ ]	Property/Casua		ental Service Corpo	ration [ ]	
	Vision Service Co				ealth Maintenance C		
			vice or Indemnity [ ]		HMO, Federally Qu		
Date Incorporated	04/29/19		Commenced I		,	04/29/1982	[]
Statutory Home Office			ghway, Suite 300		South	nfield, MI 48034	
,		(Street and Nu			(City or To	wn, State and Zip Cod	e)
Main Administrative Office	26711 Northwes		Suite 300		eld, MI 48034		48-386-3000
Apil Addross	,	et and Number)	ita 200	(City or Town,	, State and Zip Code)	Area Coo I, MI 48034	de) (Telephone Number)
Mail Address2	26711 Northwesterr (Street and Nun	nber or P.O. Box)	,		(City or Town, St	ate and Zip Code)	
Primary Location of Books a			n Highway, Suite 300		uthfield, MI 48034	248-	386-3000-3003
•		(Street a	and Number)	(City or	Town, State and Zip Code	(Area Coo	de) (Telephone Number)
nternet Website Address				w.capehealth.c	com		
Statutory Statement Contact		Thomas A. N	Murar			6-3000-3003	· ,
tmura	ar@capehealth.con	(Name)			(Area Code) (Telep	phone Number) (Exten	sion)
211010	(E-mail Address)				(FAX Number		
Policyowner Relations Conta		Northwestern			I, MI 48034		386-3003
		(Street and Number	•		ate and Zip Code)	(Area Code) (Teleph	none Number) (Extension)
			OFFICERS				
Name		Title		Nam			Γitle
Susan Sarin	,Cl	nief Executive		Nancy Wa			of Operating Officer
William Brodhead	,	Secretary	<u> </u>	Ralph Wo	oronoff ,	Tre	asurer
			OTHER OFFIC	CERS			
Thomas Murar	,C	hief Financial		Michele Lu			oliance Officer
Delores Baker MD #	,	Medical Dire	ctor	Rodger F	Prong,	VP HR & Pro	ovider Services
		DIRE	CTORS OR T	RUSTEES	3		
Nancy Wanchik		William Brod		Ralph Wo		Janis C	Coleman
Susan Sarin		Etrue Brya		Shirley Lig			s Murar
Shirley Salazar		Delores Bak	er#	Sharon Coope	r-Jones #	Tonya '	Wells #
State of							
County of	Macomb	S	3				
The officers of this reporting en above, all of the herein describe this statement, together with rela of the condition and affairs of the completed in accordance with that state rules or regulations re respectively. Furthermore, the s exact copy (except for formatting to the enclosed statement.	d assets were the absated exhibits, schedule e said reporting entity e NAIC Annual Stater quire differences in recope of this attestation	solute property of es and explanation of as of the report nent Instructions porting not related to by the describen	of the said reporting entity, ons therein contained, and ting period stated above, s and Accounting Practices ed to accounting practices ed officers also includes t	free and clear fr nexed or referred and of its income and Procedures and procedures he related corres	rom any liens or claims I to, is a full and true st e and deductions there s manual except to the s, according to the best sponding electronic filir	s thereon, except as tatement of all the a efrom for the period extent that: (1) sta tof their information ong with the NAIC, w	s herein stated, and that issets and liabilities and ended, and have been te law may differ; or, (2) is, knowledge and belief, when required, that is an
Nancy Wa President & Chief Op			Susan Sarin Chief Executive C			Thomas Mu Chief Financial	
Subscribed and sworn to 10 day of		04			<ul><li>a. Is this an original</li><li>b. If no,</li><li>1. State the amer</li></ul>	-	Yes [ X ] No [ ]
					2. Date filed		08/10/2004
					3. Number of pag	es attached	
Linda Rusie, Notary Public 03/26/2007	;				I		

## **ASSETS**

			O		
		1	Current Statement Date	3	4
		'	_	-	December 31
		A t -	N	Net Admitted Assets	Prior Year Net
		Assets	Nonadmitted Assets	(Cols. 1 - 2)	Admitted Assets
	Bonds	1,000,000		1,000,000	1,000,000
2.	Stocks:				
	2.1 Preferred stocks				0
	2.2 Common stocks			0	0
3.	Mortgage loans on real estate:				
	3.1 First liens			0	0
	3.2 Other than first liens			0	0
4.	Real estate:				
	4.1 Properties occupied by the company (less				
	\$encumbrances)	/1 8/1	18 828	23 013	<i>I</i> 1 037
	•		10,020	20,010	
	4.2 Properties held for the production of income				_
	(less \$ encumbrances)			0	0
	4.3 Properties held for sale (less				
	\$ encumbrances)			0	0
5.	Cash (\$30,515,814 ),				
	cash equivalents (\$)				
	and short-term investments (\$	20 515 214		20 E1E 214	30 30E 014
	·				
	Contract loans, (including \$premium notes)				0
	Other invested assets				
	Receivable for securities				
	Aggregate write-ins for invested assets				
10.	Subtotals, cash and invested assets (Lines 1 to 9)	31,560,780	18,828	31,541,952	31,349,176
11.	Investment income due and accrued			0	0
12.	Premiums and considerations:				
	12.1 Uncollected premiums and agents' balances in the course of				
	collection			0	0
	12.2 Deferred premiums, agents' balances and installments booked but				
	-				
	deferred and not yet due (including \$earned				_
	but unbilled premiums)			0	0
	12.3 Accrued retrospective premiums.			0	0
13.	Reinsurance:				
	13.1 Amounts recoverable from reinsurers			0	0
	13.2 Funds held by or deposited with reinsured companies			0	0
	13.3 Other amounts receivable under reinsurance contracts			0	0
14.	Amounts receivable relating to uninsured plans			0	0
	Current federal and foreign income tax recoverable and interest thereon				0
	Net deferred tax asset				
	Guaranty funds receivable or on deposit				
	Electronic data processing equipment and software				
		410,173			
18.	Furniture and equipment, including health care delivery assets	100 701	70.007	00.007	407.040
	(\$)				
	Net adjustment in assets and liabilities due to foreign exchange rates				0
	Receivables from parent, subsidiaries and affiliates				
	Health care (\$) and other amounts receivable				
22.	Other assets nonadmitted	2,758,713	2,758,713	0	0
	Aggregate write-ins for other than invested assets			0	0
	Total assets excluding Separate Accounts, Segregated Accounts and				
	Protected Cell Accounts (Lines 10 to 23)	36, 157, 349	2,891,792	33,265,557	33,037,366
25	From Separate Accounts, Segregated Accounts and Protected	, ,	, ,	, ,	, ,
_0.	Cell Accounts			0	0
26		36,157,349	2,891,792	33,265,557	33,037,366
∠0.	Total (Lines 24 and 25)	50, 107, 349	2,081,182	55,205,557	JJ, UJI, JUU
	DETAILS OF WRITE-INS	<u> </u>		<u> = </u>	<u> </u>
	Security Deposit				3 , 125
0902.				•	
0903.					
0998.	Summary of remaining write-ins for Line 9 from overflow page	0	0	0	0
	Totals (Lines 0901 thru 0903 plus 0998)(Line 9 above)	3,125		3,125	3,125
	Federal Income Tax			0	0
	SBT.				0
	Leasehold Improvement				0
	Summary of remaining write-ins for Line 23 from overflow page				
				0	0
2399.	Totals (Lines 2301 thru 2303 plus 2398)(Line 23 above)	0	0	0	0

LIABILITIES, CAPITAL AND SURPLUS

	,		Current Period		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$ reinsurance ceded)				
2.	Accrued medical incentive pool and bonus amounts				
3.	Unpaid claims adjustment expenses				
4.	Aggregate health policy reserves				0
5.	Aggregate life policy reserves				0
6.	Property/casualty unearned premium reserve				0
7.	Aggregate health claim reserves				0
8.	Premiums received in advance				
9.	General expenses due or accrued				
10.1	Current federal and foreign income tax payable and interest thereon (including				
	\$115,300 on realized capital gains (losses))	115,300		115,300	54,355
10.2	Net deferred tax liability				
11.	Ceded reinsurance premiums payable			0	0
12.	Amounts withheld or retained for the account of others			0	0
	Remittances and items not allocated				0
14.	Borrowed money (including \$ current) and				
	interest thereon \$ (including				
	\$ current)			0	0
15.	Amounts due to parent, subsidiaries and affiliates			0	0
16.	Payable for securities			0	0
17.	Funds held under reinsurance treaties with (\$				
	authorized reinsurers and \$unauthorized				
	reinsurers)			0	0
18.	Reinsurance in unauthorized companies			0	0
19.	Net adjustments in assets and liabilities due to foreign exchange rates			0	0
20.	Liability for amounts held under uninsured accident and health plans			0	0
21.	Aggregate write-ins for other liabilities (including \$				
	current)	0	0	0	0
22.	Total liabilities (Lines 1 to 21)	21,252,814	0	21,252,814	22,489,769
23.	Common capital stock	XXX	XXX	2,501,000	1,000
24.	Preferred capital stock	XXX	XXX		0
25.	Gross paid in and contributed surplus	XXX	XXX		0
26.	Surplus notes	XXX	XXX		0
27.	Aggregate write-ins for other than special surplus funds	xxx	XXX	0	0
28.	Unassigned funds (surplus)	XXX	XXX	9 ,511 ,743	10,546,597
29.	Less treasury stock, at cost:				
	29.1shares common (value included in Line 23)				
	\$)	XXX	XXX		0
	29.2shares preferred (value included in Line 24)				
	\$)	XXX	XXX		0
30.	Total capital and surplus (Lines 23 to 28 minus Line 29)	xxx	xxx	12,012,743	10,547,597
31.	Total liabilities, capital and surplus (Lines 22 and 30)	XXX	XXX	33,265,557	33,037,366
	DETAILS OF WRITE-INS				
2101.	Accrued Expenses			0	0
2102.	Accrued PT0			0	0
2103.	Deferred Income Tax			0	0
2198.	Summary of remaining write-ins for Line 21 from overflow page	0	0	0	0
2199.	Totals (Lines 2101 thru 2103 plus 2198) (Line 21 above)	0	0	0	0
2701.		xxx	xxx		
2702.		xxx	xxx		
2703.		xxx	xxx		
2798.	Summary of remaining write-ins for Line 27 from overflow page	xxx	xxx	0	0
2799.	Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	XXX	XXX	0	0

## **STATEMENT OF REVENUE AND EXPENSES**

	STATEMENT OF REVENUE A	Current Year	Prior Year To Date		
		1	2	3	
		Uncovered	Total	Total	
1.	Member Months	XXX	400,196	343,364	
_			70 547 000	50 457 000	
	Net premium income (including				
3.	Change in unearned premium reserves and reserve for rate credits				
4.	Fee-for-service (net of \$ medical expenses)				
5.	Risk revenue				
6.	Aggregate write-ins for other health care related revenues	1			
7.	Aggregate write-ins for other non-health revenues				
8.	Total revenues (Lines 2 to 7)	XXX	00, 301,930		
	Hospital and Medical:				
9.	Hospital/medical benefits		36.063.532	29 , 028 , 596	
10.	Other professional services		9,587,760	8,873,150	
11.	Outside referrals		, ,	0	
12.	Emergency room and out-of-area				
13.	Prescription drugs				
14.	Aggregate write-ins for other hospital and medical			0	
15.	Incentive pool, withhold adjustments and bonus amounts				
16.	Subtotal (Lines 9 to 15)			49,322,916	
	\\\		,		
	Less:				
17.	Net reinsurance recoveries			0	
18.	Total hospital and medical (Lines 16 minus 17)	1			
19.	Non-health claims				
20.	Claims adjustment expenses, including \$cost containment expenses				
21.	General administrative expenses.				
22.	Increase in reserves for life and accident and health contracts including		, , , ,	, , , , ,	
	\$increase in reserves for life only)			0	
23.	Total underwriting deductions (Lines 18 through 22)				
24.	Net underwriting gain or (loss) (Lines 8 minus 23)				
25.	Net investment income earned				
26.	Net realized capital gains (losses)			0	
27.	Net investment gains (losses) (Lines 25 plus 26)				
	Net gain or (loss) from agents' or premium balances charged off [(amount recovered				
	\$) (amount charged off \$			0	
29.	Aggregate write-ins for other income or expenses		0	0	
30.	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)	1	1,987,899	2,373,603	
31.	Federal and foreign income taxes incurred		675,980	807,033	
32.	Net income (loss) (Lines 30 minus 31)	xxx	1,311,919	1,566,570	
	DETAILS OF WRITE-INS				
0601.	Provider Tax (QAAP)	XXX	(4, 135, 978)	0	
0602.					
0603.					
0698.	Summary of remaining write-ins for Line 6 from overflow page		0	0	
0699.	Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	XXX	(4,135,978)	0	
0701.	γ	1004	( ,,		
0702.		1004			
0703.					
0798.	Summary of remaining write-ins for Line 7 from overflow page			0	
0799.	Totals (Lines 0701 thru 0703 plus 0798) (Line 7 above)	XXX	0	0	
1401.					
1402.					
1403.					
1498.	Summary of remaining write-ins for Line 14 from overflow page		0		
1499.	Totals (Lines 1401 thru 1403 plus 1498) (Line 14 above)	0	0	0	
2901.		Ť	<u> </u>	<u> </u>	
2902.					
2903.					
2998.	Summary of remaining write-ins for Line 29 from overflow page		0	0	
2999.	Totals (Lines 2901 thru 2903 plus 2998) (Line 29 above)	0	0	0	
_555.	- 5000 (Line 20 to 1 till 2000 place 2000) (Line 20 above)	·	U	0	

## **CAPITAL AND SURPLUS ACCOUNT**

CAPITAL AND SURPLUS ACCOUNT:  CAPITAL AND SURPLUS ACCOUNT:  33. Capitar and surplus prior reporting year  CANS AND LOSSES TO CAPITAL & SURPLUS:  34. Not income or (sees) from Line 32  35. Change in variation basis of aggragate policy and claim receives  36. Not unrealized capital gains and bases  37. Change in returness/red foreign exchange capital gain or (soss)  38. Change in returness/red foreign exchange capital gain or (soss)  39. Change in nonactivitied assets  40. Change in surplus rotes  41. Change in transitionated inferiousnice  42. Change in surplus rotes  44.1 Place in  44.2 Change in surplus (Stock Dividend)  44.3 Transferred to surplus (Stock Dividend)  45. Surplus adjustments:  46.1 Place in  47. Aggregative write ints for gains or (losses) in surplus  48. Dividends to stockholders  49. Not change in capital & aurishes (Line 3 of to 47)  49. Not change in capital & aurishes (Line 3 of to 47)  40. Capital Companies in accounting period (Line 33 plus 46)  40. Capital Companies in accounting period (Line 33 plus 46)  40. Capital Companies in accounting period (Line 33 plus 46)  40. Capital Companies in accounting period (Line 33 plus 46)  40. Capital Companies in accounting period (Line 33 plus 46)  41. Capital Companies in accounting period (Line 33 plus 46)  42. Capital Companies in accounting period (Line 33 plus 46)  43. Capital Companies in accounting period (Line 33 plus 46)  44. Capital Companies in accounting period (Line 33 plus 46)  45. DETAILS OF WRITE-MNS		CAPITAL AND SURPLUS ACCOUNT	1 1	2
33. Cepital and surplus prior reporting year				
33. Cepital and surplus prior reporting year				
GARIS AND LOSSES TO CAPITAL & SURPLUS:  3. Net income or (loss) from Line 32		CAPITAL AND SURPLUS ACCOUNT:		
34. Net income or (loss) from Line 32	33.	Capital and surplus prior reporting year	10 ,547 ,597	6,880,248
Section 1.		GAINS AND LOSSES TO CAPITAL & SURPLUS:		
38. Net unrealized capital gains and losses 37. Change in net unrealized foreign exchange capital gain or (loss) 38. Change in net unrealized foreign exchange capital gain or (loss) 39. Change in nendeferred income tax. 40. Change in unauthorized reinsurance 41. Change in treasury stock 42. Change in surplus notes 43. Cumulative effect of changes in accounting principles 44. Capital Changes: 44.1 Paid in. 42. Transferred from surplus (Stock Dividend) 44.2 Transferred to surplus 45. Surplus adjustments: 45.1 Paid in 45.2 Transferred to capital (Stock Dividend) 45.3 Transferred to capital (Stock Dividend) 46. Dividends to stockholders 47. Aggregate write-ins for gains or (losses) in surplus 48. Net change in capital & surplus (Lines 34 to 47). 49. Capital and surplus end of reporting period (Line 33 plus 48)  DETAILS OF WRITE-INS  17. Change in read from capital (Stock Dividend) 17. Capital and surplus end of reporting period (Line 33 plus 48)  DETAILS OF WRITE-INS	34.	Net income or (loss) from Line 32	1,311,919	3,908,349
37. Change in net unrealized foreign exchange capital gain or (loss)  38. Change in net deferred income tax  39. Change in nonadmitted assets  (2,346,772) (241,01  40. Change in unauthorized reinsurance  41. Change in treasury stock  42. Change in surplus notes  43. Cumulative effect of changes in accounting principles  44. Capital Changes:  44.1 Paid in  44.2 Transferred from surplus (Stock Dividend)  44.3 Transferred to surplus  45. Surplus adjustments:  45.1 Paid in  45.2 Transferred to capital (Stock Dividend)  46.3 Transferred to capital (Stock Dividend)  47.3 Transferred from capital  48. Dividends to stockholders  47. Aggregate write-ins for gains or (lossee) in surplus  48. Net change in capital & surplus (Lines 34 to 47)  49. Capital and surplus end of reporting period (Line 33 plus 48)  DETAILS OF WRITE-INS	35.	Change in valuation basis of aggregate policy and claim reserves		0
38. Change in net deferred income tax  39. Change in nonadmitted assets  40. Change in unauthorized reinsurance  41. Change in treasury stock  42. Change in surplus notes  43. Cumulative effect of changes in accounting principles  44. Capital Changes:  44.1 Paid in  44.2 Transferred from surplus (Slock Dividend)  44.3 Transferred to surplus  45. Surplus adjustments:  45.1 Paid in  45.2 Transferred to capital (Stock Dividend)  46.3 Transferred from capital  46. Dividends to stockholders  47. Aggregate write-ins for gains or (losses) in surplus  48. Net change in capital & surplus (Lines 34 to 47)  49. Capital and surplus end of reporting period (Lines 33 plus 48)  DETAILS OF WRITE-INS	36.	Net unrealized capital gains and losses		0
39. Change in nonadmitted assets	37.	Change in net unrealized foreign exchange capital gain or (loss)		0
40. Change in unautherized reinsurance	38.	Change in net deferred income tax		0
41. Change in surplus notes  42. Change in surplus notes  43. Cumulative effect of changes in accounting principles  44. Capital Changes:  44.1 Paid in	39.	Change in nonadmitted assets	(2,346,772)	(241,000)
42. Change in surplus notes	40.	Change in unauthorized reinsurance	0	0
43. Cumulative effect of changes in accounting principles  44. Capital Changes:  44.1 Paid in	41.	Change in treasury stock		0
44. Capital Changes:  44.1 Paid in	42.	Change in surplus notes	0	0
44.1 Paid in	43.	Cumulative effect of changes in accounting principles		0
44.1 Paid in	44.	Capital Changes:		
44.2 Transferred from surplus (Stock Dividend) 44.3 Transferred to surplus 45. Surplus adjustments: 45.1 Paid in 45.2 Transferred to capital (Stock Dividend) 45.3 Transferred from capital 46. Dividends to stockholders 47. Aggregate write-ins for gains or (losses) in surplus 48. Net change in capital & surplus (Lines 34 to 47) 49. Capital and surplus end of reporting period (Line 33 plus 48) 4701. 4702. 4703.		44.1 Paid in	2,500,000	0
44.3 Transferred to surplus  45. Surplus adjustments:  45.1 Paid in  45.2 Transferred to capital (Stock Dividend)				0
45. Surplus adjustments:  45.1 Paid in  45.2 Transferred to capital (Stock Dividend)  45.3 Transferred from capital  46. Dividends to stockholders  47. Aggregate write-ins for gains or (losses) in surplus  48. Net change in capital & surplus (Lines 34 to 47)  49. Capital and surplus end of reporting period (Line 33 plus 48)  12,012,743  10,547,55  DETAILS OF WRITE-INS				0
45.1 Paid in	45	·		
45.2 Transferred to capital (Stock Dividend)	40.			0
45.3 Transferred from capital			0	Λ
46. Dividends to stockholders				
47. Aggregate write-ins for gains or (losses) in surplus	4.0	·		
48. Net change in capital & surplus (Lines 34 to 47)				
49. Capital and surplus end of reporting period (Line 33 plus 48)  DETAILS OF WRITE-INS  4701.  4702.  4703.				0
DETAILS OF WRITE-INS  4701.  4702.  4703.	48.			
4701.         4702.         4703.	49.		12,012,743	10,547,597
4702. 4703.	4701	DETAILS OF MULTE-1143		
4703.				
4/98 Summary of remaining write-ins for Line 47 from overflow page				
	4798.	Summary of remaining write-ins for Line 47 from overflow page		0

## **CASH FLOW**

	1	2
	Current Year	Prior Year Ended
	To Date	December 31
Cash from Operations		
Premiums collected net of reinsurance		125,390,27
Net investment income		263,40
3. Miscellaneous income	(4,135,978)	(4,790,49
4. Total (Lines 1 to 3)		120,863,18
5. Benefits and loss related payments		101,200,82
Net transfers to Separate, Segregated Accounts and Protected Cell Accounts		
7. Commissions, expenses paid and aggregate write-ins for deductions		11,138,96
8. Dividends paid to policyholders		
9. Federal and foreign income taxes paid (recovered) \$net of tax on capital gains (losses)	615,035	1,575,11
10. Total (Lines 5 through 9)	66,523,273	113,914,90
11. Net cash from operations (Line 4 minus Line 10)	(32,412)	6,948,28
Cash from Investments		
12. Proceeds from investments sold, matured or repaid:		
12.1 Bonds	0	894,00
12.2 Stocks		
12.3 Mortgage loans	0	
12.4 Real estate	0	
12.5 Other invested assets	0	
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments	0	
12.7 Miscellaneous proceeds		12,87
12.8 Total investment proceeds (Lines 12.1 to 12.7)	6,437	906,87
13. Cost of investments acquired (long-term only):		
13.1 Bonds	0	890,00
13.2 Stocks	0	
13.3 Mortgage loans	0	
13.4 Real estate	0	
13.5 Other invested assets	0	
13.6 Miscellaneous applications	0	
13.7 Total investments acquired (Lines 13.1 to 13.6)	0	890,00
14. Net increase (or decrease) in policy loans and premium notes	_	
15. Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)	6,437	16,87
Cash from Financing and Miscellaneous Sources		
16. Cash provided (applied):		
16.1 Surplus notes, capital notes	0	
16.2 Capital and paid in surplus, less treasury stock.	2,500,000	
16.3 Borrowed funds		
16.4 Net deposits on deposit-type contracts and other insurance liabilities		
16.5 Dividends to stockholders	0	
16.6 Other cash provided (applied).	/ //	(122,13
17. Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)		(122,13
RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS	, ,	, , ,
18. Net change in cash and short-term investments (Line 11 plus Lines 15 and 17)	210.800	6.843 02
19. Cash and short-term investments:	2.0,000	
19.1 Beginning of period	30.305.014	23,461,98
19.2 End of period (Line 18 plus Line 19.1)	30,515,814	30,305,0

### **EXHIBIT OF PREMIUMS. ENROLLMENT AND UTILIZATION**

			OI F	KEMIUM	o, Livi	OLLIVIL	INI WIAL		.AHON				
	1	Comprel	hensive	4	5	6	7	8	9	10	11	12	13
	Total	(Hospital 8 2 Individual	3 Group	Medicare Supplement	Vision Only	Dental Only	Federal Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other
Total Members at end of:													
1. Prior Year	63,963	0	0	0	0	0	0	0	63,963	0	0	0	0
2 First Quarter	66,333								66,333				
3 Second Quarter	68,927								68,927				
4. Third Quarter	0												
5. Current Year	0												
6 Current Year Member Months	400,196								400,196				
Total Member Ambulatory Encounters for Period:													
7. Physician	106,899								106,899				
8. Non-Physician	76,019								76,019				
9. Total	182,918	0	0	0	0	0	0	0	182,918	0	0	0	0
10. Hospital Patient Days Incurred	17,285								17,285				
11. Number of Inpatient Admissions	3,601								3,601				
12. Health Premiums Written	66,381,958								66,381,958				
13. Life Premiums Direct	0												
14. Property/Casualty Premiums Written	0												
15. Health Premiums Earned	66,381,958								66,381,958				
16. Property/Casualty Premiums Earned	0												
17. Amount Paid for Provision of Health Care Services	61,469,645								61,469,645				
18. Amount Incurred for Provision of Health Care Services	59,634,396								59,634,396				

## **CLAIMS UNPAID AND INCENTIVE POOL, WITHHOLD AND BONUS (Reported and Unreported)**

	Aging Analysis of Unpaid	l Claims				
1	2	3	4	5	6	7
Account	1 - 30 Days	31 - 60 Days	61 - 90 Days	91 - 120 Days	Over 120 Days	Total
Claims Unpaid (Reported) Institutional Professional						
Institutional	2,876,522	1,071,749				3,948,270
Professional	2,173,683	694,341				
Pharmacy	35,000					
					-	
0199999 Individually Listed Claims Unpaid	5,085,205	1,766,089	0	0	(	6,851,294
0299999 Aggregate Accounts Not Individually Listed-Uncovered						0
0399999 Aggregate Accounts Not Individually Listed-Covered						0
0499999 Subtotals	5,085,205	1,766,089	0	0	(	6,851,294
0599999 Unreported Claims and Other Claim Reserves	XXX	XXX	XXX	XXX	XXX	6,890,144
0699999 Total Amounts Withheld	XXX	XXX	XXX	XXX	XXX	
0799999 Total Claims Unpaid	XXX	XXX	XXX	XXX	XXX	13,741,439
0899999 Accrued Medical Incentive Pool and Bonus Amounts	XXX	XXX	XXX	XXX	XXX	1,099,315

## **UNDERWRITING AND INVESTMENT EXHIBIT**

ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

ANALYSIS OF CLAIMS UNPAID - PRIOR Y	EAR - NET OF I	REINSURANCE				
	0.0	ims	Liab		_	
	Paid Yea	2 2	End of Curr 3	ent Quarter	5	6
Line of Business	On Claims Incurred Prior to January 1 of Current Year	On Claims Incurred During the Year	On Claims Unpaid Dec. 31 of Prior Year	On Claims Incurred During the Year	Claims Incurred in Prior Years (Columns 1 + 3)	Estimated Claim Reserve and Claim Liability Dec. 31 of Prior Year
Comprehensive (hospital & medical)					0	0
Medicare Supplement					0	0
3. Dental Only					0	0
4. Vision Only					0	0
Federal Employees Health Benefits Plan     Title XVIII - Medicare					0	0
7. Title XIX - Medicaid	14,071,539	46 , 517 , 420	1 , 129 , 456	13,036,976	15,200,995	15,900,995
8. Other Health					0	0
9. Health Subtotal (Lines 1 to 8)	14,071,539	46 , 517 , 420	1 , 129 , 456	13,036,976	15,200,995	15,900,995
10. Other non-health					0	0
11. Medical incentive pools and bonus amounts	880,685		319,315	780,000	1,200,000	1,200,000
12. Totals	14,952,225	46,517,420	1,448,770	13,816,976	16,400,995	17,100,995

#### NOTES TO FINANCIAL STATEMENTS

These statements have not been completed in accordance with the NAIC Accounting Practices and Procedures Manual. The Commissioner of the State of Michigan Office of Financial and Insurance Services issued the following notification regarding reporting:

By Order 00-086-M dated November 15, 2000, the Commissioner adopted the NAIC Accounting Practices and Procedures Manual effective January 1, 2001, including appendices A - F and excluding Acturial Guideline XXXV in Appendix C. This order applied to fire and casualty insurers, life, accident, and health insurers, non-U.S. insurers, title insurers and fraternal benefit societies. For health maintenance organizations and alternative financing and delivery systems and dental service corporations, the Commissioner had delayed adoption of the NAIC Accounting Pratices and Procedures Manual with an effective date of January 1, 2002. Effective January 1, 2003, these procedures were adopted to be applied to HMOs in a phased manner. Following are the salient features, per letter dated December 4, 2002, of the transitional application of these procedures:

1) <u>SSAP 16:</u> Electronic Data Processing Equipment and Software:

The aggregate amount of admitted EDP equipment and operating system software (net of depreciation) shall be limited to the following percentage of the reporting entity's capital and surplus:

Effective January 1, 2003	25%
Effective January 1, 2004	15%
Effective January 1, 2005	5%

Effective January 1, 2006, the requirements of SSAP 16 will be fully adopted.

2) <u>SSAP 19:</u> Furniture and Equipment; Leasehold Improvements Paid by the Reporting Entity as Lessee; Depreciation of Property and Amortization of Leasehold Improvements

The reporting entity will be permitted to report as an admitted asset the following percentage of its book value of furniture and equipment and leasehold improvements:

Effective January 1, 2003	85%
Effective January 1, 2004	55%
Effective January 1, 2005	25%

Effective January 1, 2006, the requirements of SSAP 19 will be fully adopted.

3) SSAP 84: Certain Health Care Receivables and Receivables Under Government Insured Plans

Loans or advances to large hospitals or other providers are not permitted.

SSAP 84 assumes states would adopt codification effective 2001 and therefore, NAIC transitions no longer apply effective January 1, 2003. OFIS will extend these transitions another year. For pharmaceuticals and risk sharing receivables, the transitions will expire on invoices prior to January 1, 2004. Entities are expected to renegotiate their contracts with pharmacy benefit managers and providers to comply with the requirements of SSAP 84 for future reporting periods.

#### **GENERAL INTERROGATORIES**

(Responses to these interrogatories should be based on changes that have occurred since the prior year end unless otherwise noted.)

## PART 1 - COMMON INTERROGATORIES GENERAL

1.1	Did the reporting entity Statements?	implement any significant a	accounting policy changes which would	require disclosure i	in the No	tes to the Fi	nancial	Yes	[ ] No [X]			
1.2	If yes, explain:											
2.1 2.2	Domicile, as required b	by the Model Act?	ansactions requiring the filling of Disclos						[X] No [ ]			
3.1		las any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the										
3.2								Yes	[X] No [] 06/24/2004			
	, ,		opy of the instrument as amended.									
4.	Have there been any s	ubstantial changes in the or	rganizational chart since the prior quart	er end?				Yes	[ ] No [X]			
	If yes, complete the Sc	hedule Y - Part 1 - organiza	ational chart.									
5.1	Has the reporting entity	been a party to a merger of	or consolidation during the period cover	ed by this statemen	nt?			Yes	[ ] No [X]			
5.2		e of entity, NAIC Company sult of the merger or consol	Code, and state of domicile (use two le idation.	tter state abbreviati	ion) for a	ny entity tha	t has					
			1 Name of Entity	2 NAIC Compar	av Code	State of I						
			Name of Entity									
6.		ent, have there been any si	agreement, including third-party admini gnificant changes regarding the terms o					Yes [ ] No	[ ] NA [X]			
7.1	State as of what date the	ne latest financial examinat	ion of the reporting entity was made or	is being made					12/31/2002			
7.2			nation report became available from eit sheet and not the date the report was c						12/31/2002			
7.3	the reporting entity. This	is is the release date or con	ion report became available to other standard to other standard to the examination report	and not the date of	the exar	nination (bala	ance sheet		06/07/2004			
7.4	By what department or								007017200			
8.1	or revoked by any gove	ernmental entity during the r	athority, licenses or registrations (includ reporting period? (You need not report	an action, either for	rmal or ir	nformal, if a	•	Yes	[ ] No [X]			
8.2	If yes, give full informat	ion:										
9.1	Is the company a subsi		npany regulated by the Federal Reserve					Yes	[ ] No [X]			
9.2	If response to 9.1 is yes	s, please identify the name	of the bank holding company.						., .,			
0.0								Voc	. [ ] No [V]			
9.3			thrifts or securities firms?					165	[ ] No [X]			
0.1	federal regulatory servi	ces agency [i.e. the Federa 6), the Federal Deposit Insu	Il Reserve Board (FRB), the Office of the urance Corporation (FDIC) and the Sec	e Comptroller of the	e Curren	cy (OCC), th	e Office of					
		1	2 Location	3	3	4	5	6	7			
		ate Name	(City, State)		RB	OCC	OTS	FDIC	SEC			

### **GENERAL INTERROGATORIES INVESTMENT**

	Has there been any change in the reporting entity's own preferred or common stock?					Yes [X]	No [ ]
10.2	If yes, explain:						
	Issued Stock worth \$2.5 million to HCLB, Inc.						
	Were any of the stocks, bonds, or other assets of the reporting entity loaned, placed use by another person? (Exclude securities under securities lending agreements.)	under opti	on agreement, or other	wise made	available	Yes [ ]	No [X]
11.2	If yes, give full and complete information relating thereto:						
12.	Amount of real estate and mortgages held in other invested assets in Schedule BA:				\$		
13.	Amount of real estate and mortgages held in short-term investments:				\$		
14.1	Does the reporting entity have any investments in parent, subsidiaries and affiliates?	?				Yes [	] No [X
14.2	If yes, please complete the following:						
		S	1 Prior Year-End tatement Value		2 Current Quarter Statement Value		
14.21 14.22	Preferred Stock	:		- 1			
14.23 14.24							
14.25 14.26	Mortgages, Loans or Real Estate	\$		\$			
14.27	7 Total Investment in Parent, Subsidiaries and Affiliates (Subtotal Lines 14.21						
14.28		\$	0	\$	0		
14.29							
15.1	Has the reporting entity entered into any hedging transactions reported on Schedule I	DB?				Yes [ ]	No [X]
15.2	If yes, has a comprehensive description of the hedging program been made available	to the do	miciliary state?			Yes [ ]	No [X]
	If no, attach a description with this statement.						
16.	Excluding items in Schedule E, real estate, mortgage loans and investments held phy deposit boxes, were all stocks, bonds and other securities, owned throughout the curr qualified bank or trust company in accordance with Part 1 - General, Section IV.H - C	rent year h	eld pursuant to a custo	dial agreer	ment with a		
	Financial Condition Examiners Handbook?					Yes [ ]	No [X]
16.1	For all agreements that comply with the requirements of the NAIC Financial Condition	n Examine	rs Handbook, complete	the follow	ng:		
	1 Name of Custodian(s)		2 Custodian Addre	cc			
	Name of Custodian(s)		Custodian Addre	55			
16.2	For all agreements that do not comply with the requirements of the NAIC Financial Colocation and a complete explanation:	ondition E	kaminers Handbook, pr	ovide the r	ame,		
	1 2		3				
	Name(s) Location(s)		Complete Exp	olanation(s)			
		•					
16.3	Have there been any changes, including name changes in the custodian(s) identified	in 16.1 du	ring the current quarter	?		Yes [ ]	No [X]
16.4	If yes, give full and complete information relating thereto:						
	1 2 Old Custodian New Custodian Dat	3 te of Chan	ge R	4 eason			
16.5	Identify all investment advisors, brokers/dealers or individuals acting on behalf of brokens	ker/dealer	s that have access to th	ie investme	ent		
	accounts, handle securities and have authority to make investments on behalf of the				<del>-</del>		
	1 2 Central Registration Depository Name(s)	١		3 Address			

1	2	3
Central Registration Depository	Name(s)	Address

## **SCHEDULE A - VERIFICATION**

	1 Year to Date	2 Prior Year Ended December 31
Book/adjusted carrying value, December 31 of prior year		61, 152
Increase (decrease) by adjustment	(6,437)	(12,874)
3. Cost of acquired		0
Cost of additions to and permanent improvements		0
5. Total profit (loss) on sales		0
Increase (decrease) by foreign exchange adjustment		0
7. Amount received on sales		0
Book/adjusted carrying value at end of current period	41,841	48,278
9. Total valuation allowance		0
10. Subtotal (Lines 8 plus 9)	41,841	48,278
11. Total nonadmitted amounts	18,828	7 , 241
12. Statement value, current period (Page 2, real estate lines, Net Admitted Assets column)	23,013	41,037

## **SCHEDULE B – VERIFICATION**

	1	2 Prior Year Ended
	Year to Date	December 31
1. Book/adjusted carrying value, December 31 of prior year	0	0
2. Amount loaned during period:		
2.1. Actual cost at time of acquisitions		0
Additional investment made after acquisitions		0
2.2. Additional investment made after acquisitions     Accrual of discount and mortgage interest points and commitment fees		0
Increase (decrease) by adjustment		0
5. Total profit (loss) on sale		0
4. Increase (decrease) by adjustment 5. Total profit (loss) on sale 6. Amounts paid on account or in full during the period 7.		0
7. Amortization of premium		0
7. Amortization of premium		0
9. Book value/recorded investment excluding accrued interest on mortgages owned at end of current period	0	0
10. Total valuation allowance		0
11. Subtotal (Lines 9 plus 10)		0
12. Total nonadmitted amounts		0
13. Statement value of mortgages owned at end of current period (Page 2, mortgage lines, Net Admitted Assets		
column)	0	0

### **SCHEDULE BA – VERIFICATION**

Other Invested Assets Included in Schedule BA

	1	2
	Year to Date	Prior Year Ended December 31
Book/adjusted carrying value, December 31 of prior year     Cost of acquisitions during period:     2.1. Actual cost at time of acquisitions	0	0
Additional investment made after acquisitions		
Accrual of discount		
4. Increase (decrease) by adjustment		0
5. Total profit (loss) on sale		U
Amounts paid on account or in full during the period		0
7. Amortization of premium		0
Amortization of premium		0
Book/adjusted carrying value of long-term invested assets at end of current period	0	0
10. Total valuation allowance		0
11. Subtotal (Lines 9 plus 10)	0	0
11. Subtotal (Lines 9 plus 10)		0
13. Statement value of long-term invested assets at end of current period (Page 2, Line 7, Column 3)	0	0

## **SCHEDULE D - VERIFICATION**

	1 Year to Date	2 Prior Year Ended December 31
Book/adjusted carrying value of bonds and stocks, December 31 of prior year	1,000,000	1,004,000
Cost of bonds and stocks acquired		890,000
Accrual of discount		
Increase (decrease) by adjustment		
5. Increase (decrease) by foreign exchange adjustment		0
Total profit (loss) on disposal		0
7. Consideration for bonds and stocks disposed of		894,000
8 Amortization of premium		
Book/adjusted carrying value, current period	1,000,000	1,000,000
10. Total valuation allowance		0
11. Subtotal (Lines 9 plus 10)		1,000,000
12. Total nonadmitted amounts		0
13. Statement value	1,000,000	1,000,000

## **SCHEDULE D - PART 1B**

Showing the Acquisitions, Dispositions and Non-Trading Activity

During the Current Quarter for all Bonds and Preferred Stock by Rating Class

			Quarter for all Bonds and F	referred Stock by Hating C			_	T
	1 Book/Adjusted Carrying Value Beginning of Current Quarter	2 Acquisitions During Current Quarter	3 Dispositions During Current Quarter	4 Non-Trading Activity During Current Quarter	5 Book/Adjusted Carrying Value End of First Quarter	6 Book/Adjusted Carrying Value End of Second Quarter	7 Book/Adjusted Carrying Value End of Third Quarter	8 Book/Adjusted Carrying Value December 31 Prior Year
	Carroni dadito.	ourient quarter	ouron quarto.	ourient quarter	. not quarter	occond quartor	rima daditor	1 1101 1041
BONDS								
1. Class 1	1,000,000				1,000,000	1,000,000	0	1,000,000
2. Class 2	0				0	0	0	0
3. Class 3	0				0	0	0	0
4. Class 4	0				0	0	0	0
5. Class 5	0				0	0	0	0
6. Class 6	0				0	0	0	0
7. Total Bonds	1,000,000	0	0	0	1,000,000	1,000,000	0	1,000,000
PREFERRED STOCK								
8. Class 1	0				0	0	0	
9. Class 2	0				0	0	0	
10. Class 3	0				0	0	0	
11. Class 4	0				0	0	0	
12. Class 5	0				0	0	0	
13. Class 6	0				0	0	0	
14. Total Preferred Stock	0	0	0	0	0	0	0	0
15. Total Bonds and Preferred Stock	1,000,000	0	0	0	1,000,000	1,000,000	0	1,000,000

# Schedule DA - Part 1 NONE

Schedule DA - Part 2

NONE

Schedule DB - Part F - Section 1

NONE

Schedule DB - Part F - Section 2

NONE

## SCHEDULE S—CEDED REINSURANCE Showing All New Reinsurers - Current Year to Date

1	2	3	4	5
NAIC	Fadaral			Is Insurer
NAIC Company Code	Federal ID Number	Name of Reinsurer	Location	Authorized? (Yes or No)
Company Code	15 Ivamber	LIFE AND ANNULTY AFEILIATES	Location	(103 01 140)
		LIFE AND ANNUITY NON-AFFILIATES		
		ACCIDENT AND HEALTH AFFILIATES		
		Name of Reinsurer LIFE AND ANNUITY AFFILIATES LIFE AND ANNUITY NON-AFFILIATES ACCIDENT AND HEALTH AFFILIATES ACCIDENT AND HEALTH NON-AFFILIATES		
67105	41-0451140	Reliastar Life Insurance Company	Minneapolis, MN	Yes
		, ,		
		l .		

## SCHEDULE T PREMIUMS AND OTHER CONSIDERATIONS

			1	2	States and Ter		irect Business	Only Year-to-Da	ite	
		AL		_	3	4	5	6	7	8
	States, Etc.		Guaranty Fund (Yes or No)	Is Insurer Licensed? (Yes or No)	Accident and Health Premiums	Medicare Title XVIII	Medicaid Title XIX	Federal Employees Health Benefit Program Premiums	Life and Annuity Premiums and Deposit-Type Contract Funds	Property/ Casualty Premiums
1.	Alabama	AL	No	No						
	Alaska		No	No						
	Arizona		No	No						
	Arkansas		No	No						
	California		No	No						
			No	No						
	Colorado									
	Connecticut		No	No						
	Delaware		No	No						
9.	District of Columbia	DC	No	No						
	Florida		No	No						
11.	Georgia	GA	No	No						
12.	Hawaii	HI	No	No						
13.	ldaho	ID	No	No						
14.	Illinois	IL	No	No						
15	Indiana		No	No.						
-	lowa		No	No					Ī	
	Kansas		No	No					<u> </u>	·····
	Kentucky		No	No						
	Louisiana		No	No						l
	Maine		No	No					<u> </u>	
21.	Maryland	MD	No	No					<u> </u>	
22.	Massachusetts	MA	No	No						
23.	Michigan	MI	No	Yes			70,517,936			
	Minnesota		No	No						
	Mississippi		No	No						
	Missouri		No	No.						
	Montana		No	No						
	Nebraska		No	No						
	Nevada		No	No						
	New Hampshire		No	No						
31.	New Jersey	NJ	No	No						
32.	New Mexico	NM	No	No						
33.	New York	NY	No	No						
34.	North Carolina	NC	No	No						
	North Dakota		No	No						
	Ohio.		No	No						
			No	No						
	Oklahoma									
	Oregon		No	No						
	Pennsylvania		No	No						
	Rhode Island		No	No						
	South Carolina		No	No						
42.	South Dakota	SD	No	No					<u> </u>	
43.	Tennessee	TN	No	No						
44.	Texas	TX	No	No						
	Utah		No	No						
	Vermont									
	Virginia									
	•									
	Washington									
	West Virginia		No							
	Wisconsin		No							
51.	Wyoming	WY	No	No						
52.	American Samoa	AS	No	No						
53.	Guam	GU	No	No						
54.	Puerto Rico	PR	No	No						
	U.S. Virgin Islands		No	No.						
	Canada		No	No						
			XXX	XXX	0	0	0	0	n	
	Aggregate Other Alien	01							0	
58.	Total (Direct Business)		XXX	(a) 1	0	0	70,517,936	0	0	
<b>-</b> 0 ·	DETAILS OF WRITE-INS									
701.							l	l	ł	
702.										
703.									<b> </b>	
	Summary of remaining write-ins for	Line 57 from	overflow pag	e	0	0	0	0	0	
798.			. 0		0	0	1			

<sup>(</sup>a) Insert the number of yes responses except for Canada and Other Alien.

#### \_

## SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART

Susan Sarin Ultimate Controlling Party (UCP)

HCLB, Inc. Holding Company Tax ID: 38-3535959

Subsidiaries:

CAPE health Plan, Inc. Licensed HMO - State of Michigan Tac Id - 38-2455176

Springwater Management, Inc. Tax ID: 38-3300867

Cape Management, Inc. Tax ID: 38-3511552

Springwater Farm, L.L.C. Tax ID: 38-3394654

### SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of **NO** to the specific interrogatory will be accepted in lieu of filing on "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter **SEE EXPLANATION** and provide an explanation following the interrogatory question.

	RESPONSE
Will the SVO Compliance Certification be filed with this statement?	YES
Explanation:	
Bar Code:	

## **OVERFLOW PAGE FOR WRITE-INS**

Schedule A - Part 2

**NONE** 

Schedule A - Part 3

**NONE** 

Schedule B - Part 1

NONE

Schedule B - Part 2

NONE

Schedule BA - Part 1

**NONE** 

Schedule BA - Part 2

**NONE** 

Schedule D - Part 3

**NONE** 

Schedule D - Part 4

**NONE** 

Schedule DB - Part A - Section 1

NONE

Schedule DB - Part B - Section 1

**NONE** 

Schedule DB - Part C - Section 1

**NONE** 

# Schedule DB - Part D - Section 1 NONE

## SCHEDULE E - PART 1 - CASH Month End Depository Balances

			ository Balance					т-
1	2	3	4	5		Balance at End of		9
Depository	Code	Rate of Interest	Amount of Interest Received During Current Quarter	Amount of Interest Accrued at Current Statement Date	6 First Month	During Current Qu 7  Second Month	8	*
Comerica BankWest Bloomfield, Michigan.	0000	1.026	48,479	96,347	20,325,737	Second Month 19,476,393	30,467,043	XXX
Merrill LynchBloomfield Hills, Michigan		0.873	68	141	20 , 325 , 737 48 , 722	48,744	48,771	XXX
0199998 Deposits in								
(See Instructions) - Open Depositories	XXX	XXX						XXX
0199999 Totals - Open Depositories	ХХХ	XXX	48,547	96,488	20,374,458	19,525,138	30,515,814	XXX
								-
	<u> </u>	<b></b>						1
	••••							
	••••							
								-
	••••							1
	••••							
	••••							-
	<b></b>							1
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	<b></b>							1
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	<b></b>				•			-
	<b></b>						<b>.</b>	1
	<b>†</b>	····						1
	İ	<u> </u>					İ	1
000000 7			= :=	44 10 2	00 0= 1 1=	40 ===	00 = = =	
0399999 Total Cash on Deposit	XXX	XXX	48,547	96,488	20,374,458	19,525,138	30,515,814	
0499999 Cash in Company's Office	XXX	XXX	XXX	XXX				XX)
0599999 Total Cash	XXX	XXX	48,547	96,488	20,374,458	19,525,138	30,515,814	XXX